



The manufacturers' organisation

EEESTA Herts & Beds Prestige Seminar

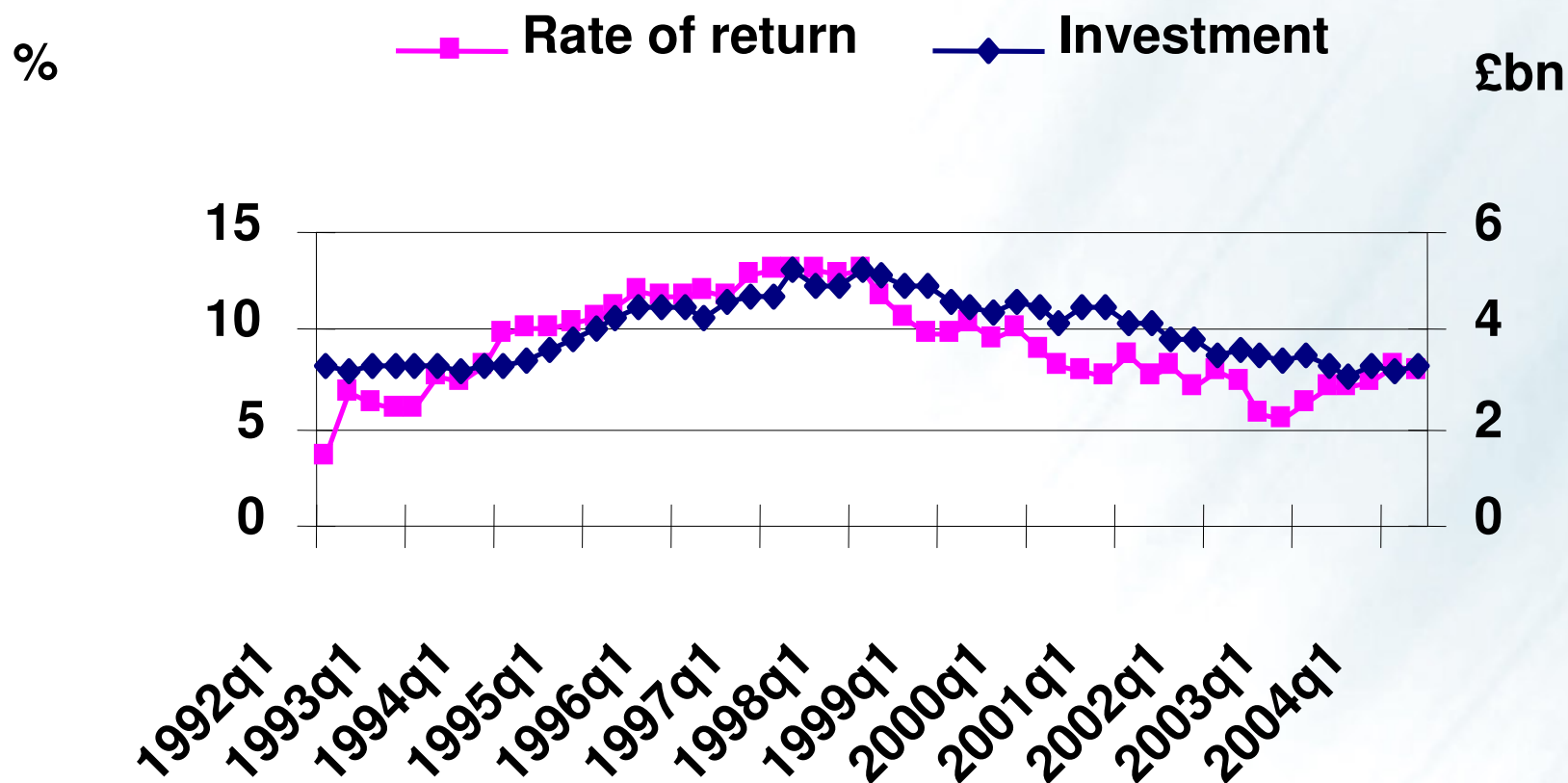
“What Drives Manufacturing Forward”

**Martin Temple
Director-General, EEF**

10 November 2004

Investment rises with profits

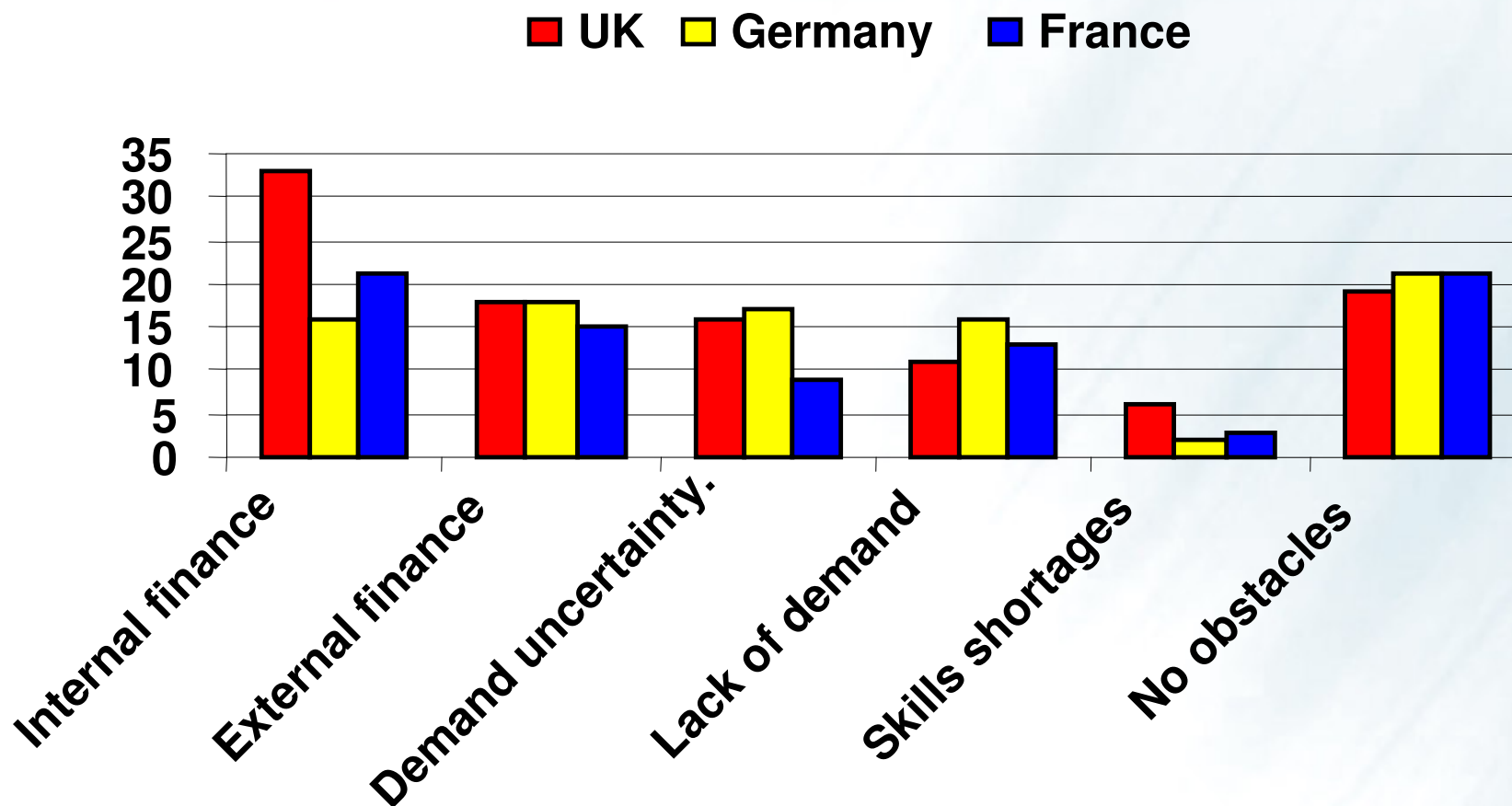
% net rate of return on capital employed and manufacturing



Source: National Statistics

Internal finance constrains investment

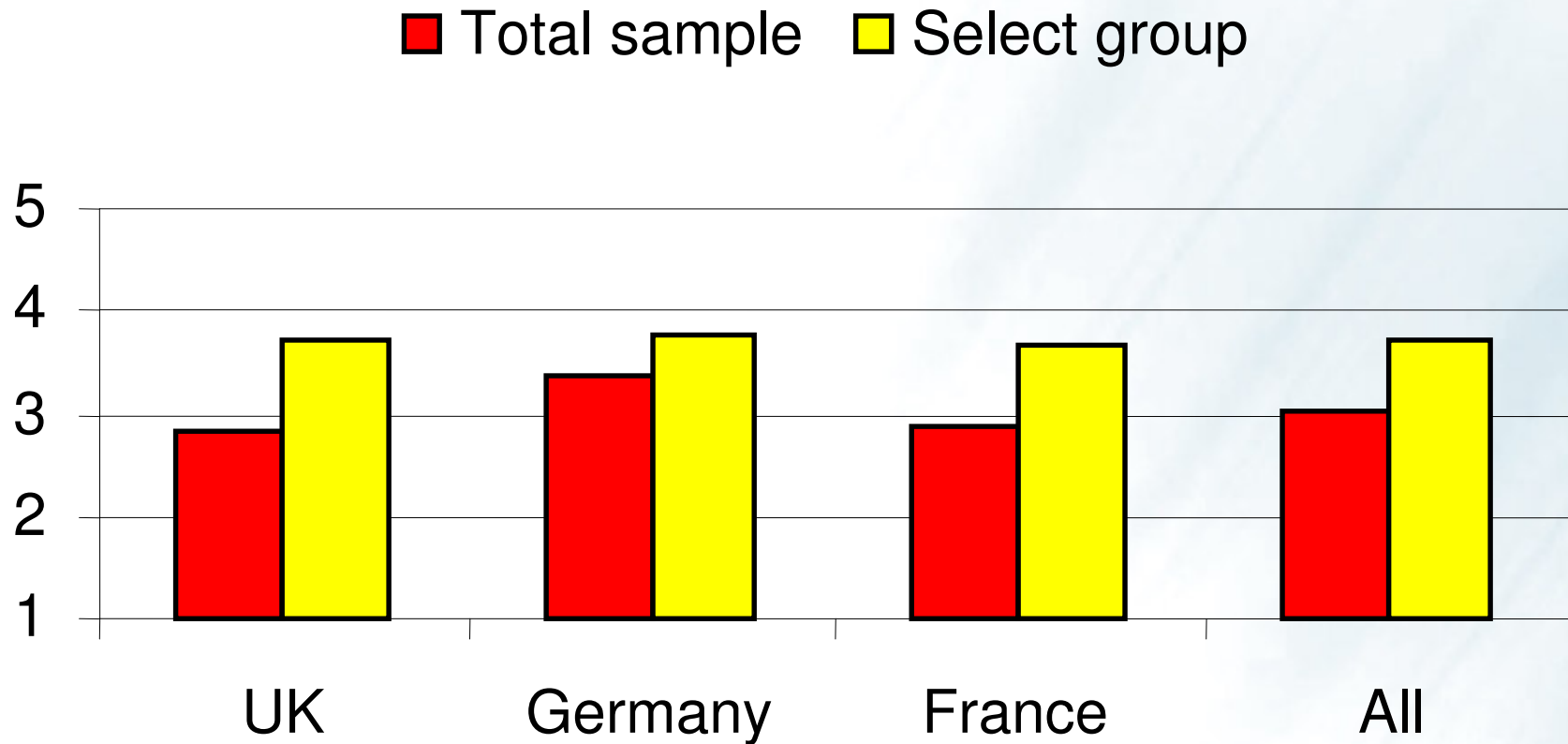
% of firms citing as barrier to investment



Source: EEF/NOP EU Productivity Survey

Higher investment firms see gains in profits

5= significant increase, 1= significant decrease in profitability over last two years



Source: EEF/NOP EU Productivity Survey